

## Dayne Kono

Chairman, Chicago

dkono@masudafunai.com

312.245.7500

### Chicago

203 N. LaSalle Street

Suite 2500

Chicago, IL 60601

Dayne Kono counsels business clients on corporate formation, governance and structure, strategic alliances, joint ventures, M&A, post-merger integration, licensing, and commercial transactions. He is a trusted advisor who consistently navigates clients' business plans through the complexities of cross-border investments. Dayne is often asked to meet with top executives to discuss strategic, sensitive and high-risk issues. With his broad, practical experience and network, which includes 10 years as President and Managing Director of Masuda Funai, he is appreciated for his clear communication, personal commitment and acute focus on each client's specific needs.

Dayne is regularly retained to review business strategies, identify potential legal risks and implement governance and compliance policies to ensure that clients can succeed in changing markets and regulatory environments. Recently, Dayne has been asked to manage post-merger integration assignments for several acquisitions in North America by major Japanese corporations. He has also been instrumental in negotiating strategic alliances for Japanese-based multinationals that have expanded and are competing in the global marketplace.

Dedicated to promoting stronger ties between the U.S. and Japan, Dayne is a Council Leader and former Board Member of the U.S.-Japan Council and currently serves as President of The Garden of the Phoenix Foundation. He was recently listed in Crain's Chicago Business as one of the Most Influential Minority Lawyers in Chicago.

### Experience

- Represented a foreign buyer in a multi-million dollar acquisition of an optical measuring division of a large U.S. company.



### Education

Fordham University School of Law, J.D., 1982; Fordham International Law Journal, 1981-1982

University of Michigan, B.A. Political Science, 1978

### Admissions

Illinois

Kentucky

U.S. District Court, Southern District of Illinois

U.S. District Court, Northern District of Illinois

### Practice Areas

Corporate, Finance & Acquisitions

Employment, Labor & Benefits

Immigration

### Languages

Japanese

- Represented a foreign buyer in a multi-million dollar asset purchase of an industrial products division of an established trading company.
- Represented a foreign joint venture partner in negotiating the formation of a joint venture company with a U.S. automotive supplier, to sell and manufacture automotive parts to U.S. automotive assembly plants.
- Represented a foreign machine tool manufacturer in the licensing and establishment of a technology joint venture for the manufacture of highly-sophisticated machine tools in the U.S.
- Represented a manufacturer in the negotiation and restructuring of worldwide supply and technical licensing agreements for industrial machinery.
- Represented a first tier joint venture automotive company in the buy-out of its U.S. automotive joint venture partner.
- Represented a foreign joint venture partner in the negotiation and multi-million buyout of a European company's joint venture interest in a U.S. manufacturing company.
- Represented numerous foreign manufacturers in the establishment of manufacturing facilities in the U.S., including site selection; negotiation of state and local incentives; purchase of real estate; and advising in all phases of regulatory, employment and labor, commercial transactions and financing.
- Developed strategy and negotiated settlement on a major Department of Labor wage and hour investigation, resulting in substantial reduction of penalties and back wages based on assertion of novel interpretation of the exempt category for computer systems analysts.
- Engaged in a one-year multi-state research project to develop 50-state local taxation compliance policy and procedures for a large computer-related service business with national customer representation.
- Represented numerous banking, automotive, industrial machinery and computer software businesses in the sale, restructure and downsizing of their U.S. operations.

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## Memberships

- American Bar Association
- Chicago Bar Association
- Japanese Chamber of Commerce and Industry of Chicago
- Japanese Chamber of Commerce and Industry of Chicago - Board of Directors
- Project 120 Chicago Foundation - Board Member and Secretary

- The Garden of the Phoenix Foundation - President
  - U.S.-Japan Council - Council Leader and Legacy Board Member
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### Distinctions

- Illinois *Super Lawyers*, 2006-2007
- *Leading Lawyers*, 2004-2023