

Murray L. Gordon

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Murray Gordon has over four decades of experience in cross-border tax planning and tax examination defense for members of the life sciences, professional services, specialty chemical, personal care, automotive, heavy equipment and technology industries. He has designed and implemented tax-effective supply chains, monetized and tax-effected intellectual property, performed due diligence in acquisitions, prepared business segments for divestiture, and developed other structures that have enabled clients to optimize both the returns and taxation of their intangible property (i.e., brands, trade secrets, patents, trademarks, corporate reputation, etc.), high-value operations (i.e., marketing, logistics, manufacturing, product design, etc.), and investments.

Murray has served as a tax attorney and partner with two major Chicago law firms, in-house tax counsel for several Fortune 100 life sciences companies, tax director of a well-known personal care corporation, and an executive director with a Big Four accounting firm. In the course of his work, he has traveled throughout Europe and Asia, working extensively with non-U.S. parent and subsidiary corporations, and frequently presented at international tax conferences.

His approach to client service is first to understand the relevant manufacturing or professional service industry—the competitive landscape, the research, product and process design, manufacturing, marketing, distribution, and sales processes. Then, he asks about how the client sees itself within its industry, its processes, and its goals and objectives. These discussions, conducted in an efficient, concise, and frank manner, enable both the client and Murray to develop the appropriate strategies that will optimize the client's tax position and that will be sustainable on examination.



Education

New York University School of Law,
LL.M., 1976

Loyola University Chicago School of
Law, J.D., 1975

Brandeis University, B.A., cum laude,
1970

Admissions

Illinois

United States Tax Court

Practice Areas

Corporate, Finance & Acquisitions

Experience

- Successfully defended U.S. and multi-country transfer pricing tax examinations with little or no change for several global life sciences companies and a well-known specialty chemicals company.
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Memberships

- American Bar Association
 - American Institute of Certified Public Accountants
 - Chicago Bar Association
 - Illinois CPA Society
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Distinctions

- Elijah Watt Sells Award