

News & Types: News

Koichiro Sato Discusses Navigating the U.S.-Japan Business Landscape with Law.com

9/4/2026

By: Koichiro Sato

Practices: Commercial, Competition & Trade, Litigation

Koichiro Sato recently shared his insights with Law.com on the evolving U.S.-Japan business landscape and the legal and cultural considerations that shape cross-border representation. Drawing on his experience as a Japanese attorney practicing in the United States, Ko explains how his cross-cultural perspective and knowledge of both countries' legal systems help clients navigate complex transactions, disputes and operational challenges across jurisdictions. The articles also explore key differences between the two legal systems, including client expectations, litigation strategy, discovery obligations and business decision-making.

Read the full articles below:

Kon'nichiwa: U.S. Lawyers Are Gaining a Foothold in Japan

Explores how U.S. attorneys are building and maintaining relationships with Japanese companies and the role cultural awareness plays in successful cross-border representation.

Rude Awakening: 'Invasive' US Legal System Shocks Japanese GCs, Execs—Who Law Firms Increasingly Court

Examines the challenges Japanese companies face when navigating U.S. litigation matters and highlights key differences between the American and Japanese legal systems.

Masuda Funai is a full-service law firm with offices in [Chicago](#), [Detroit](#), [Los Angeles](#) and [Schaumburg](#).